

Benefits of an 8(a) ANC Direct Award

GC&E Federal is a SBA-certified 8(a) Alaska Native Corporation (ANC) and Small Disadvantaged Business (SDB) primarily providing Telecommunications services including maintenance and modernization services for voice communications equipment and software to Federal and commercial markets. Additional services include Communications Infrastructure, Systems Engineering and Integration, and Information Technology (IT) solutions. GC&E Federal also provides consultation, design, and implementation. Our diverse work experience and strong mission-first work ethic has helped us develop capabilities, insights, and skills that few system integrators can match. Our team is committed to supporting our federal and commercial customers by delivering high quality, customer focused solutions and professional services.

GC&E Federal is a proven small businesses fully qualified to transition performance of large contract requirements in a cost-effective and professional manner. As an 8(a) ANC we stand ready and able to support a set-aside competition or a directed sole source award of up to \$100M. GC&E Federal would be happy to discuss the standard six-step process outlined below for executing a streamlined, directed sole source award to an ANC.

The 2020 National Defense Authorization Act (NDAA) has adjusted the limit for sole-source awards from the previous \$22M; to \$100M for Department of Defense (DoD) contracts. This ensures that DoD contracting officers have the ability to quickly and efficiently procure products and services when the need arises.

8 (a) ANC DIRECT AWARD BENEFITS
<ul style="list-style-type: none"> • Sole source ANC awards cannot be protested; bypassing the costly approval process; 13 CFR 124.517(a) • Ability to negotiate with contractor prior to award, to include cost and defining the scope of the work • No dollar limit per award, approval needed only for awards over \$22M; FAR 19.805-1; 19.808-1 • \$100M limit for Department of Defense contracts, and approval authority above that amount rests with the head of the procuring activity; 2020 NDAA Section 830
SPEED OF CONTRACT AWARD
<ul style="list-style-type: none"> • An award is normally made in 4-5 weeks • No need to develop exhaustive and rigorous specifications for re-evaluation of bidders • No per-award documentation • No requirement for extensive post-award documentation • An assurance that government requirements are met at the earliest time possible

STEP 1	DECISION IS REACHED TO ISSUE A DIRECT AWARD
STEP 2	INTENT TO AWARD LETTER WITH PWS IS SENT TO SBA REPRESENTATIVE
STEP 3	SBA REVIEWS PROJECT, MAKES DETERMINATION THAT GC&E FEDERAL IS CAPABLE OF EXECUTION
STEP 4	SBA SENDS LETTER OF ACCEPTANCE TO CONTRACTING OFFICE (CO) AND SPECIALIST
STEP 5	CO INFORMS GC&E FEDERAL AND AGENCY THAT THEY MAY NOW ENTER INTO NEGOTIATIONS
STEP 6	ONCE MUTUALLY ACCEPTABLE TERMS ARE AGREED UPON, CONTRACT IS AWARDED

Our SBA Representative, Mr. John Dicus, is available to help facilitate the sole source contracting process.

Mr. John Dicus
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 Spokane Branch Office
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Benefits of an 8(a) ANC Direct Award

CORPORATE OVERVIEW

- Alaska Native 8(a) Corporation (ANC)
- SBA Small Disadvantaged Business (SDB)
- 8(a) Sole Source - ANC (\$22M, \$100M DoD)
- Top Secret Facility Clearance
- CAGE: 8MN76
- DUNS: 117556728

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U.S. Small Business
Administration

8 (a) Certified

CAPABILITIES

TELECOMMUNICATIONS

- Operations & Maintenance (O&M) of:
 - Telecommunications Systems
 - Voice & Data Networks
 - LAN & WAN
 - SIPRNET/NIPRNET/JWICS
 - Technical Control Facility (TCF)
- Enterprise Voice Systems
- Voice Switching Systems Support & Installation
- Voicemail Systems Support & Installation
- Voice Over Internet Protocol (VoIP) Systems
- Unified Communications Systems
- Distributed Antenna System (DAS) Support & Installation

SYSTEMS INTEGRATION AND ENGINEERING

- Program / Project Management
- Consultation & Planning Services
- Requirements Assessment & Analysis
- Network Audits & System Benchmarking
- Network Capacity Planning & Optimization
- Implementation Planning & Scheduling
- Systems / Network Design, Engineering, & Integration
- System & Network Modernization
- Data Center, Call Center, & Service Desk Operations
- Cloud Services
- Configuration Management

COMMUNICATIONS INFRASTRUCTURE

- Voice, Data, and Video (VDV) Systems
- Inside Plant / Outside Plant (ISP/ OSP)
- Copper & Fiber Optic Cabling
- Moves, Adds, & Changes (MAC) Contracts
- Turn-Key Communication Infrastructure Design
- Data Center Build-Outs
- Land Mobile Radio (LMR) Support
- Video Teleconference (VTC) Systems
- Wireless Local Area Network (WLAN) Support & Installation
- Audio /Visual (AV) Systems Design, Installation, & Operation

INFORMATION TECHNOLOGY SOLUTIONS

- Network Enterprise Back-up, Recovery & Reliability Strategies
- Systems Operation, Maintenance, and Sustainment Services
- IT Service Management
- Systems & Network Engineering, Administration, Design, & Architecture

CCTV SERVICES

- IP CCTV Systems
- Video Management Systems
- Video Analytics
- License Plate Reader Systems

ELECTRICAL SERVICES

- Computer Room Power Grid Design & Installation
- Back-up Power Supply & Generator Installation
- Uninterrupted Power Supply (UPS)

NAICS CODES

- **517311 Wired Telecommunications Carriers**
- 238210 Electrical Contractors & Other Wiring Installation Contractors
- 541330 Engineering Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 561210 Facilities Support Services
- 561621 Security Systems Services (Except Locksmiths)

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